



# *Creating Hope*



**2006  
ANNUAL  
REPORT**

# Finding Hope . . .

*"Occupations didn't give up on me. The staff at Occupations are very professional, experienced, friendly and knowledgeable and, most importantly, they make you feel very comfortable. I want to be an all-around better person for myself, and I know I'm better today because I come to Occupations. Occupations is helping me become who I want to be. Liz (Dorothy's therapist) makes me feel like she wants to help me. I look forward to seeing Dr. Malik. He listens, he helps, he cares. I think that makes a big difference. I feel like I'm getting the cream of the crop even though I am on Medicaid."*



*"After going to so many places, I didn't trust anyone and I didn't trust therapy."*  
Dorothy

Dorothy is 32 years old, recovering from depression and substance abuse. For the past 13 years she has been struggling to overcome her addiction. A family relocation to Orange County in 2004 led her to Occupations, Inc. With little expectations of Occupations, especially after a minor setback in her path to recovery, Dorothy found faith and hope with the help of Occupations' staff — Liz, Andy and Dr. Malik. They gave her the chance she needed to make a commitment to herself.

*Dorothy now copes with her depression and knows not to seek drugs as an answer. "Without Occupations, I wouldn't have the strength I needed to cope with, and understand my depression or to handle the effects of my drug addiction. They truly care."*

## OCCUPATIONS' PRICELESS VISION

We are committed to assisting people — children, adults, families and those with special challenges — in the Mid-Hudson region and beyond, in their efforts to lead healthy, satisfying, productive and interdependent lives. We do this by increasing opportunities to attain their goals and make a difference. Our commitment includes delivering value to the people we serve, volunteers, employees, contributors, contractors/vendors, and the community.



# In Appreciation

**We are so very appreciative!** That is our prevailing thought as we reflect on the past year's accomplishments. We are appreciative of our truly committed staff, leadership and Boards of Directors for their ongoing support, loyalty and dedication; appreciative of our friends and contributors; appreciative of our partners in government and elected officials who support our mission. Most of all, however, we are appreciative of the fact that, with the help of our friends, supporters and the community, we continue to be able to provide essential services to the thousands of people with disabilities we serve throughout the Hudson Valley and beyond.

Quality of service continues to lead our efforts in creating hope for people with disabilities — hope that assists each person with meeting their goals and realizing their dreams. We continue to meet our organizational goals and objectives and work within a balanced budget. We continue to enhance our image and role in the community.

Through the efforts of the newly formed Occupations Foundation, Inc., we held a very successful inaugural gala honoring James H. Ottaway, Jr., with the Occupations Vision of Hope Award. Funds raised through this initiative and other special events will be used in further support of Occupations' programs and services.

Occupations, Inc., has an exciting year planned for 2007 that includes working toward the planned renovation of our Grand Street, Newburgh site to allow us to provide quality services to *more* people in need. We anticipate a year in which we will expand our circle of friends and supporters and our strong relationships in the community. **For this, we are so very appreciative.**

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*President and Chief Executive Officer*  
Occupations, Inc.

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# Improving and Growing

## Meeting the Needs of Our Communities



*JR's happiness shows in his smile!*

“JR now has quite the sense of humor. He is always upbeat and is more outspoken than he has ever been. He’s made significant progress since moving to Seaman Road,” comments Heather Parks, Site Supervisor at the Seaman Road home. The residential downsizing undertaken by Occupations in 2006 offered JR and others the opportunity to increase their personal growth by decreasing the number of adults served at each residence. JR, who has been with the Occupations’ family for five years, has blossomed since his move to Seaman Road where he now has his own room that is decorated with posters, pictures and his own personal belongings. He is more comfortable and confident, and it shows in his smile. JR has made significant progress as a result of the downsizing.

Occupations’ desire to continue improving their quality services to the community and to create loving, caring homes for adults with mental illness and developmental disabilities, is a reflection of their commitment to provide opportunities for JR and others to reach their goals and achieve their dreams.

In 2006, Occupations, Inc., embarked upon an essential residential downsizing project, referred to as “OPTS #50” (Options for People Through Services). The OPTS #50 project helped Occupations to be able to decrease the number of adults served at each residence. The project also resulted in the development of three new IRAs (Individualized Residential Alternatives) in Orange County and included three additional residential opportunities for adults in our communities.



assisted the agency with staff retention efforts, promotional opportunities and reduction of work loads.

In addition to residential growth, Occupations’ five mental health clinics participated in a NYS Office of Mental Health (OMH) CQI (Continuous Quality Improvement) initiative that focused on improving results for people served. Increasing the well-being and safety of each individual, reducing the number of suicide attempts and completed suicides, as well as staff training are just some of the goals of this three-year NYS OMH initiative. The significant 2006 outcomes of this initiative are another reflection of Occupations’ commitment to provide quality services for more than 13,000 children, adults and families each year.

Occupations, Inc., looks forward to the on-going success and growth of the people served.



A total of five new residential homes opened in 2006 — Malloy Road in Ulster County; Kerilee Court, Starhaven and Seaman Road in Orange County; and Irving Road in Greene County — providing quality care for 29 adults.

Downsizing of community residences has demonstrated growth in the accomplishments of these men and women, and has also

## Community Alternatives



In late fall '05, Occupations, Inc., was awarded a contract with the Orange County Dept. of Social Services (OCDSS) to begin providing strength-based, intensive preventive services. Occupations and OCDSS staff partnered to identify adolescents currently in the custody of DSS who might be eligible for early discharge from high-cost institutional placements.

Upon referral from OCDSS, the first youth was enrolled with Occupations’ Community Alternatives (CA) Project in January 2006, a young lady who had been placed at St. Cabrini Home for chronic truancy and juvenile delinquency.

Since the January start-up, 17 youth have returned to their parents and/or identified discharge recourses (extended family members). They are now employed, volunteering in the community, participating in educational services, and are working on their goals with their families.

Upon referral from OCDSS staff, CA staff complete a comprehensive strength-based service plan developed in partnership with the youth and family. Occupations, Inc., is very excited about the opportunity to provide these services for at-risk youth and their families, and for the chance to help youth return to their homes.

## Touched by an Angel



*Reverend Dave Killeen of St. Mary’s Church, Tuxedo and Paricia Tuber, Child Welfare Director*

For the past five years, St. Mary’s Church in Tuxedo has been spreading holiday joy to several families in the Occupations’ Child Welfare Program. During the holiday season, the church designates one Sunday as “Angel Tree Sunday” and invites members of the congregation to help provide holiday gifts for families in need. This year’s project was organized by Beverly J. Heissenbittel, Director of Institutional Advancement at Tuxedo Park School.

St. Mary’s members also provide support to Occupations’ families at Eastertime. St. Mary’s members are real Angels, touching the families served by Occupations!





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### Generous Gifts were received in honor of:

Renee & Mel Schaeffer's 50th Anniversary  
The Silver Family



## Don't forget Occupations, Inc., in your Estate Planning

Planned gifts are deductible contributions that do not significantly affect current finances or after-tax income, and are a wonderful way to make a long-lasting contribution and ensure the quality of life for those we serve. Planned giving may be made through gifts of cash, real estate, bequests, life insurance, appreciated stock and/or trust annuities.

For more information,  
contact Patti Archiere at (845) 692-4454, Ext. 101

# Creating Hope

All of the services of Occupations, Inc. can be accessed 24 hours a day, 7 days a week by calling 1-888-750-2266.

## COUNSELING & CLINICAL SERVICES

Compassionate and confidential counseling and treatment

- 24-hour, 7 day-a-week Mobile Mental Health Services
- Individual, family and group counseling
- Outpatient psychiatric programs
- Partial hospitalization

## CHILDREN'S SERVICES

Caring support for children, adolescents and their families

- Counseling for children, adolescents and families
- Child welfare services and case management
- Children's individualized care coordination

## EMPLOYMENT SERVICES

Employment solutions that work for employers and people with disabilities

- Career counseling and employment services
- Job training and job placement
- Vocational rehabilitation
- School-to-work career development services
- Support services and transportation assistance

## REHABILITATION & SUPPORT SERVICES

Achieving goals through person-centered planning

- Life planning and service coordination
- Day habilitation
- Case management
- Benefits counseling
- Transportation and recreation

## RESIDENTIAL SERVICES

Assisting people to achieve maximum independence

- 24-hour supervised sites
- Supported apartments
- Independent apartment living

## BUSINESS AND GOVERNMENT SERVICES

Quality products, superior service and on-time delivery

- Contract packaging and distribution
- Manufacturing and light assembly
- Janitorial and grounds maintenance services
- Food service support
- Retail and clerical support

## 2006 Financials At A Glance

Occupations, Inc., receives funds to provide services from a variety of sources and are dependent on the program and the services provided. We are proud of the way that we manage the public and private funds with which we are entrusted. Numbers below reflect the period of Jan. 1, 2006 - Dec. 31, 2006 (*unaudited*).

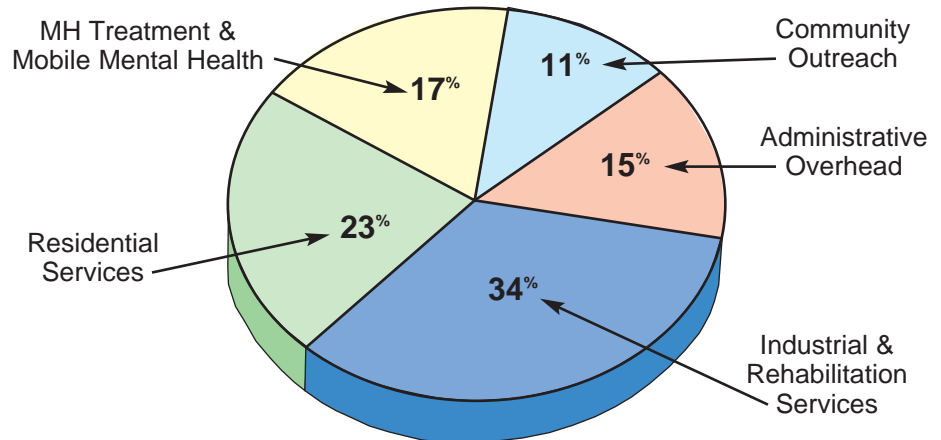
### INCOME

Medicaid Medicare Insurance)	\$ 16,601,649.87
Industrial Sales	\$ 5,196,897.93
Orange County DSS OCFS & OCMDH	\$ 3,318,993.25
OMRDD	\$ 2,748,464.00
OMH	\$ 1,369,917.01
SSI	\$ 1,331,022.52
Other Income (incl. participant CRV)	\$ 960,558.13
Contributions	\$ 386,067.83
VESID	\$ 264,958.08
Federal Grant - UMTA	\$ 115,377.60
<b>TOTAL</b>	<b>\$ 32,293,906.22</b>

### EXPENSES

Wages & Benefits	\$ 22,993,192.34
General Operating	\$ 5,412,620.93
Occupancy	\$ 1,860,255.75
Transportation	\$ 1,655,936.84
Service Related Emergency Assistance	\$ 278,998.22
<b>TOTAL</b>	<b>\$ 32,201,004.08</b>

With a budget of \$32.2 million for 2006, and while managing to keep our administration costs to 15% of our total budget, we continue to provide quality services benefiting people in need as indicated in the graph below.



Occupations, Inc., is a fully qualified, tax-deductible, not-for-profit rehabilitation organization under section 501(c)(3) of the Internal Revenue Code. A copy of Occupation, Inc.'s audited financial report can be obtained by contacting Occupations, Inc., at 15 Fortune Road West, Middletown, NY 10941-1697, or by writing to the State of New York, Office of the Attorney General, Charities Bureau, 120 Broadway, New York, NY 10271.

## LEADERSHIP TEAM

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# Foundation Creates Hope

The newly-formed Occupations Foundation, Inc., is the fundraising partner of Occupations, Inc., Thomas B. Glendening, M.D., a business leader, significant developer of the Newburgh waterfront and member of the Occupations, Inc., Board of Directors, is Chair of the Occupations Foundation, Inc., Board of Trustees. Glendening is joined by Vice Chair, George Handler, CLU-ChFC of Newburgh; Secretary, Graham M. Skea, retired Commissioner of Parks and Recreation for Orange County; and Treasurer, Norman Isaacson, Ph.D. of Warwick. Additional Foundation board members include Linda Hicks, Daniel Hulse, Mary Jorrey, Fred Levinson, M.D., James E. Monroe, Esq., Bernard J. Pskowski, Heidi I. Smith, CPA and Eileen Taylor.

"I am privileged and proud to be part of such a wonderful agency, and to assist with the development of the Occupations Foundation, Inc. The staff at Occupations, Inc., truly creates hope and strengthens the lives of thousands of people every day — not only for those who receive services, but also for their families and loved ones," commented Dr. Glendening.

Last September, the Occupations Foundation held its inaugural event where they presented the Vision of Hope Award to James H. Ottaway, Jr., during an evening gala held at the Orange County Arboretum at Thomas Bull Memorial Park. Event Co-Chairs were James W. Taylor III, Taylor Recycling, and James Moss, the Times Herald-Record. Nearly 300 guests enjoyed a beautiful late summer evening, gathering in the gardens and dining under the tents.



Left to right: Jim Taylor, 2006 Gala Co-Chair; Jim Ottaway, 2006 Vision of Hope Award recipient; Tom Glendening, Occupations Foundation Chair; Graham M. Skea, Occupations Foundation Board and 2006 Gala Steering Committee member.

In its current configuration, the 21 Grand St. building is limited in the number of services it can support due to insufficient space. The building has great potential but requires renovation. The vacant 23 Grand St. building was purchased by Occupations, Inc., for the purpose of expanding space for programs for the people in Newburgh. The project will strategically and efficiently incorporate the space from both buildings that, once completed, will provide over 12,510 sq. ft. of usable space.



The Foundation will also support Occupations, Inc., in expanding its long tradition of service to the children, adults and families of Newburgh and the Hudson Valley, creating hope for people to achieve their goals and shape their future.

*Creating Hope*



## Anallely says . . .

*"I have been in the Healthy Families program for almost four years. When I started, I was pregnant and 15 years old. My Healthy Families Support Worker gave me great information on pregnancy and how my baby was developing. I learned how to know what was happening to my body and how to communicate with my unborn child. I was encouraged to seek medical care for both of us. All of the people who work in that program have been helpful and caring. I love the activities the Workers bring me to do with my daughter, and the 'Ages and Stages' development tool that shows me how much my child can do and how accomplished she is.*

*My Healthy Families Support Worker has helped me develop problem-solving skills as well as positive parenting skills. I feel that being part of this program has helped me become confident and comfortable with being a parent. As a result my daughter is a happy, healthy, wonderful child."*



## Meet Lisa . . .

Lisa D'Alto is a 34 year old developmentally disabled young woman. After graduating high school, Lisa's life consisted of staying home and watching TV. She was living with her parents, didn't have any self confidence, was depressed and had very little self-worth. She never dreamed she would be able to hold down a job, live on her own, or be able to take care of herself. Then one day her cousin introduced her to Occupations. Lisa now has a job and her own apartment. She cleans, cooks and grocery shops, and with assistance, pays her own bills and manages her finances.

*"I think that anyone who has a problem or disability should consider coming to Occupations. It's a great place and I wish more people would find out about it. It makes a life for somebody, and you get to experience what it's all about. Without this kind of place, where would people like us go? They made me feel like I'm a person, that I'm accepted and can do things for myself. **I feel like I got a make-over!**"*

To learn more about Lisa's story, visit our website at [www.occupations.org](http://www.occupations.org).

# Creating Hope



For all services, call toll-free:  
**1-888-750-2266**

EXECUTIVE OFFICES  
Occupations, Inc.  
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*Serving the  
Hudson Valley  
and Beyond*



*"Occupations cares more. They didn't quit on me. They understand me and treat me good - like a human being. I look forward to coming here. The staff is great. Andy has helped me with anything. It's like learning how to live again. If it weren't for Occupations, I don't know where I'd be, or what I would do. I feel the system would have thrown me back into hell."* **RONALD DEPEW**

*"What would I do at home if I didn't have Occupations? I used to sleep a lot, smoke a lot. Now I don't smoke, I get up every day and have things to do. My life is happy now. I love Occupations. They helped me get back on my feet."*

**NANCY GARRISON**



*"Occupations has noticed things about me that others may not have - the positive. They see how I truly am and they look beneath the problems and disabilities that one may have, and I appreciate that. They are patient and honest. It is a genuine gift."* **ROBERT DECKER**

*"I am grateful for an organization like Occupations to be in existence. Occupations is very supportive of both me and my daughter."*

**TRACY GEORGE**, Parent  
Community Alternatives Program



*"Families come to us in crisis and can have difficulty having any hope for the future. When working with families, I like to look at the family like a baseball team. Every player has his or her role to play: captain, offense, defense, DH, etc. When one of the players is injured or not playing up to his or her own potential, it affects the entire team. It is my job as a coach to help the team visualize a different structure and way of playing together in order to get back on a winning tract. I need to hold out hope for the future 'season' from a long-term perspective and help strategize and illuminate a path of re-configuring how they play together, utilizing their inherent strengths, given the challenges they have been faced with. The rest of the work of therapy is about providing the players with new tools to help them regain their balance as an inter-dependent team of individuals that functions like a well-oiled playing machine."*

**LIZA BOVÉ**, Coordinator of Family Counseling Services

*"My son, Bob, came to your house at Brooks Road in dire need of support. We would like to say thank you for your time and professional help. Your staff has been so caring and the residents there are very blessed. Bob has made such improvement in his outlook on life, all due to your help. There should be more people like you all in this world."*

**VIVIAN STONER**, Parent